

How I learned VSA

A Beginner's approach
By Lauren Snedeker



TradeGuider Systems

- Both a software company and an educational resource company
- Our goal: to educate our customers so when they use our software they become more successful traders
- What's the best way to do this?

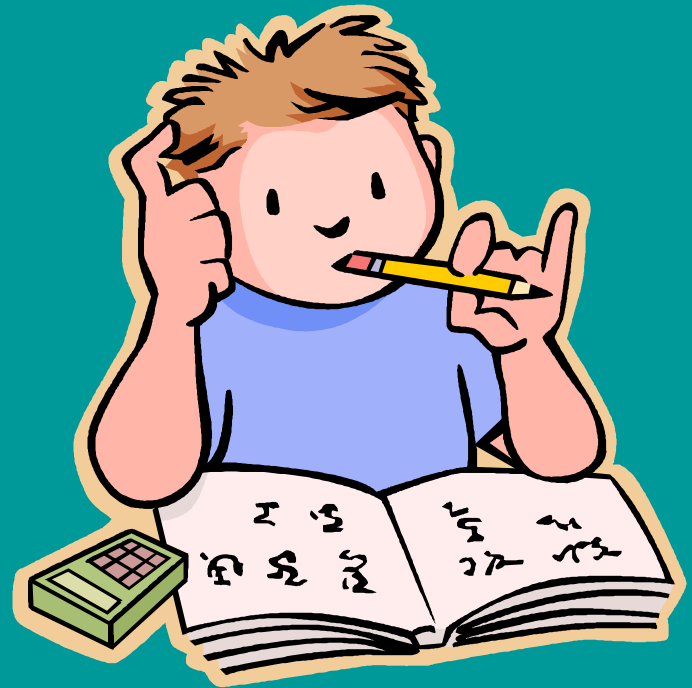


This webinar will:

- Identify what kind of learner you are
- Give you several ways to learn the VSA educational material
- Provide helpful hints to retaining information
- Increase your confidence that you **CAN** learn and you **WILL** learn VSA

What kind of learner are you?

Let's Find Out!!!



Activity

- Take out a piece of paper and fold it in half
 - top/down aka horizontally/sideways
- I'm going to give you a scenario, think about it and then write your answer in the top half of the page
- Ready????

Did you:

- Tell the directions to the stranger?
- Write the directions down for him/her?
- Give street names?
- Measure distance in time?
- Measure distance in # of lights?
- Measure distance in miles?
- Give landmarks?

Activity – Part 2

- Now think about how you would want directions GIVEN to you
- Take a moment to think and write it in the lower half of the paper



Results

- Do you like to give directions the same way you like to receive them?
- Did how you gave directions differ from how you prefer to receive directions?



So what does this mean?

- Visual Learner – give landmarks, street names, number of lights; prefer maps and written directions
- Audio Learner – prefer hearing directions, having GPS give turn by turn audible directions
- Kinesthetic Learners – prefer being turned in the direction they need to face; they use hand gestures to aid in directions



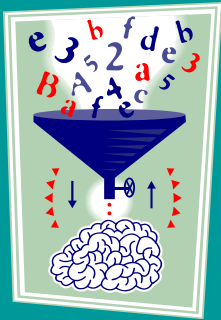
Putting it all together

- She gives audible and visual cues
- She demonstrates how to fasten your seatbelt
- She also acts out where the exits are



Multiple Intelligence Theory

- What is MI Theory?
- Stretching or expanding a student's mind
- Challenging a student to move beyond his/her current way of thinking to learn through a variety of "intelligences"



(Howard Gardner, Harvard University)

How do you learn?

Linguistic: if you think in words



Best ways to learn for you:

- Books
- Recordings
- Writing tools
- Paper
- 5. dialogue
- 6. discussion
- 7. debate
- 8. stories

How do you learn?

- Logical-Mathematical: if you think by reasoning
- Best ways to learn:
 1. “If then” statements
 2. Puzzling out the answers before they’re given
 3. Calculating probabilities



How do you learn?

- Spatial: if you think in images and pictures



- Best ways to learn:
 1. Video
 2. Movies
 3. illustrated books
 4. Slides

How do you learn?

- Bodily-Kinesthetic: if you learn by touching or hands-on



- Best ways to learn:
 1. Build it
 2. Touch it
 3. Get a “gut feeling”
 4. Role Play

How do you learn?

- Interpersonal: you prefer to bounce ideas off other people
- Best ways to learn:
 1. Community events
 2. Clubs
 3. Mentors/Apprenticeships



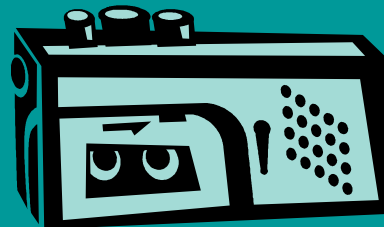
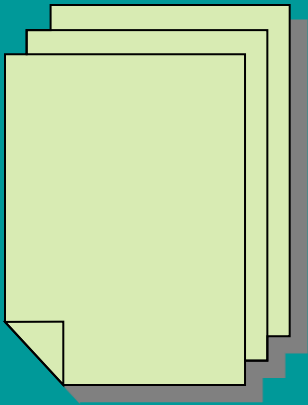
How do you learn?

- Intrapersonal: you learn something in relation to you – your needs, feelings, and goals



- Best ways to learn:
 1. Setting Goals
 2. Dreaming
 3. Planning
 4. Reflecting

Learning Tools



Notes about notes

- Don't put a lot of words in your notes
- If you can write it once like the author and a second time in your own words you've learned it



You have learned it

- You have taken in the information
- Processed the information
- Transformed the words into meaning for YOU



Theory into Practice

- I'm going to use SOS Sequence 9
 - Potential Selling Climax
 - No Supply/Test
 - Demand overcoming Supply

Print Screen Function

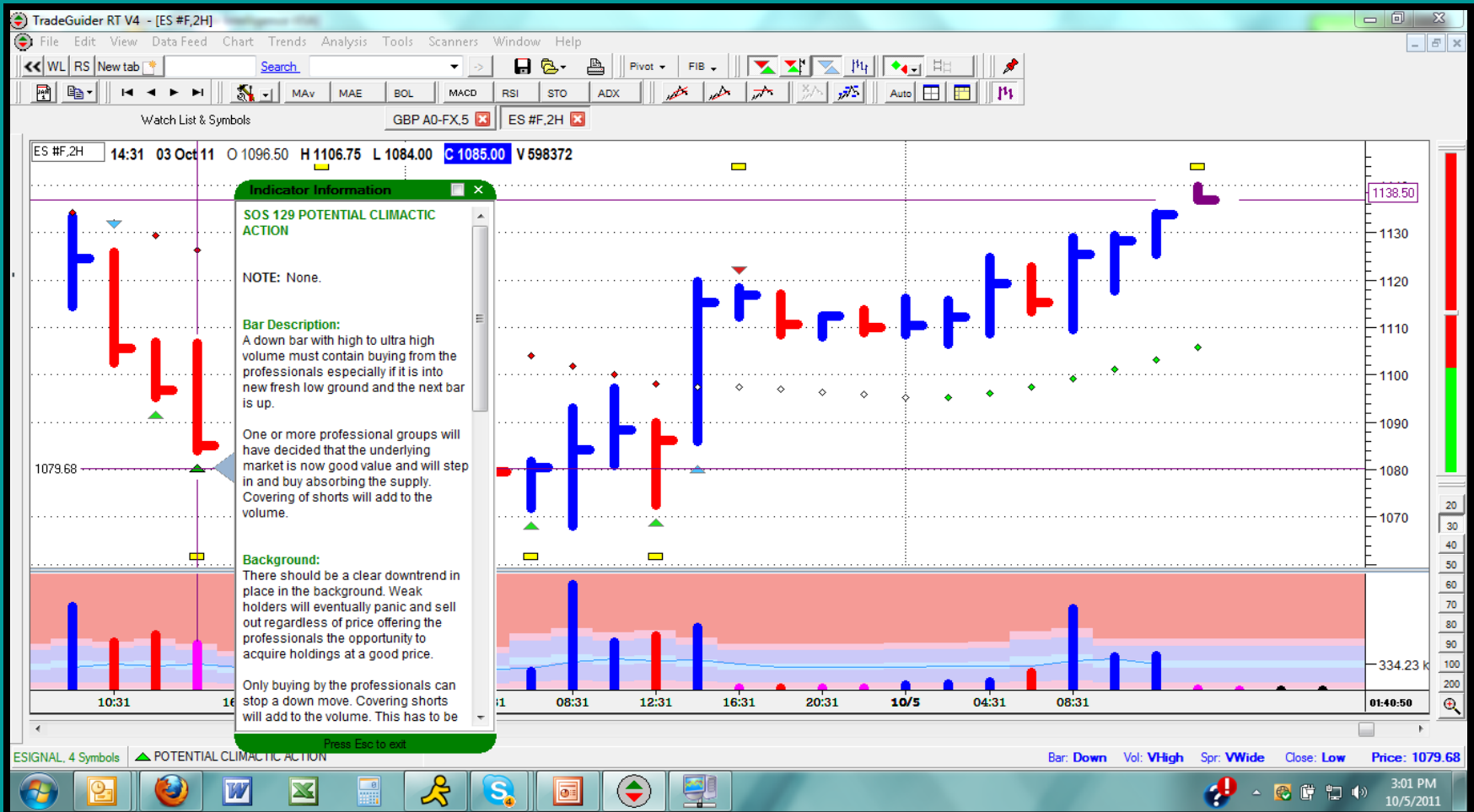
- Location: upper right of keyboard
 - Abbreviated often as “prt sc”
1. Take the chart you want
 2. Hit the print screen button
 3. Open up Word
 4. Hit “Control V” or “Paste”
 5. Write notes below the Chart



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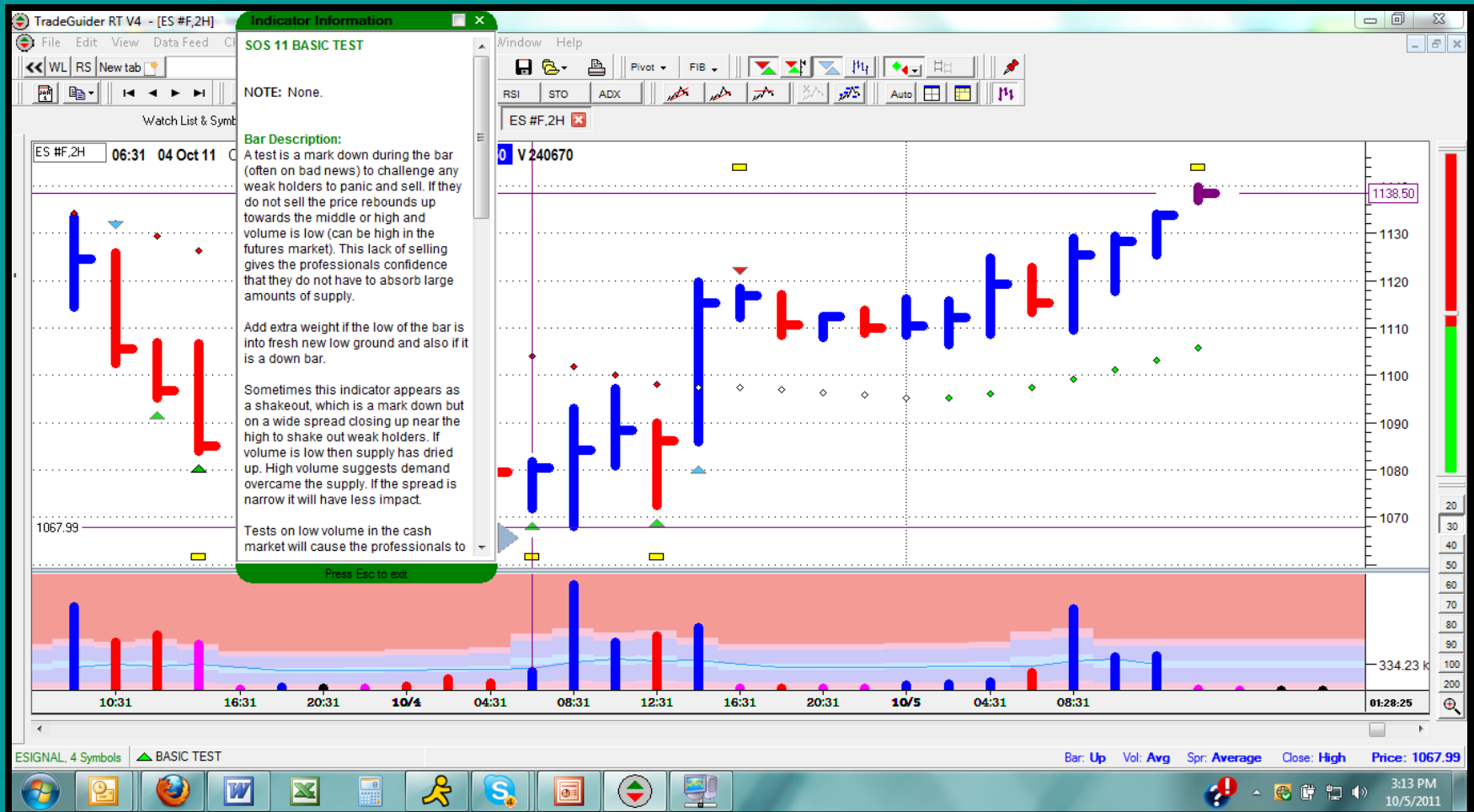
Potential Climactic Action



Notes on First Bar

- #1 – Potential Selling Climax – I have High Volume, next bar closes slightly higher; I have a clear downtrend in place; the next few bars are up; Be patient and look for Testing

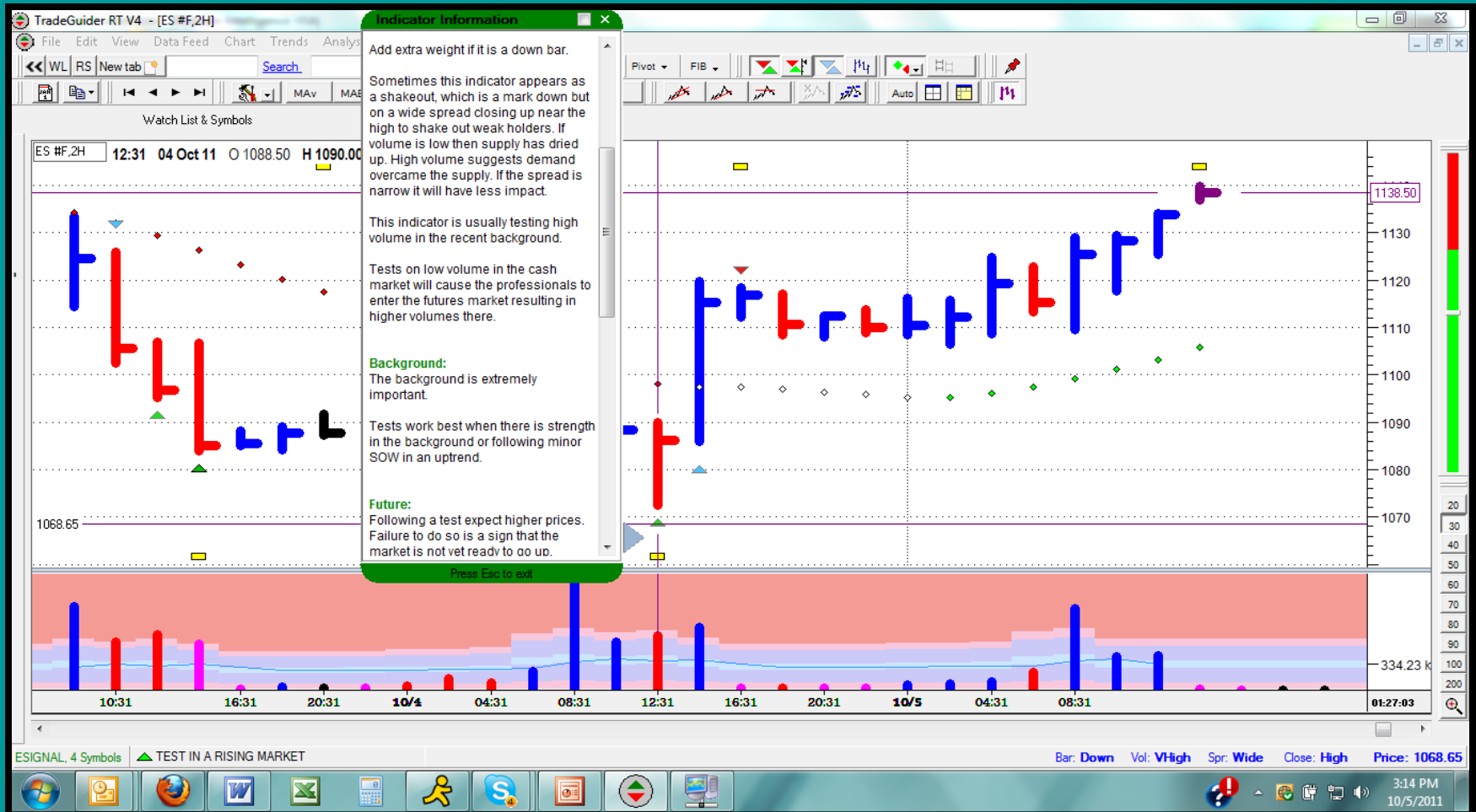
Test



Notes on Test

- #2 – Test – I have a test 8 bars later; it dips lower than the first indicator. It is wider spread than the last 7 bars and closes on the high. Looks like a shakeout to me. Volume is low so supply has dried up.

Demand overcoming Supply



Notes on Last Bar

- #3 – Demand Over Supply – it is a strong sign because it is a down bar; resembles a shakeout because it's widespread and closes near the high; it appears to be testing the bar two before it where there was Ultra High Volume; I have strength in the background and it tested back into a previous testing area; This is really strong because it's the second test

The Book

- Reading a technical book can be hard
- There is a lot of info and a lot to process
- How to get the most Out of it?



Reading a technical book

- It should not be read like a novel
- Use the Table of Contents wisely
- Treat each chapter as its own book
- Write down any questions as you have them



Chapter 4

- P. 33 Rule #1: Weakness appears on an Up Bar
- P. 38 Rule #2: Strength appears on a Down Bar
 - these are rules you should write down. It's marked in bold, and goes into great detail: if the book is paying a lot of attention to it, you should too!!!!

Chapters 5-7

- This is the most technical part of the book
- This is the most crucial point you need to:
 - take notes
 - review/reread
 - develop a solid plan for understanding the information



Chapter 5 – Chart Reading

- P. 50 = the definition of VSA; the basics in written and picture form
- Helps you suspend your original belief that the news helps you make better trades
- Gives many charts to disprove that theory

Chapter 6: Weakness

- The Upthrust
- The Buying Climax
- No Demand – uptrend/downtrend/ market tops
- Two Bar Reversal/ Top Reversal
- End of a Rising Market
- Supply Coming In/ Supply Overcoming Demand

Chapter 7: Strength

- Shakeout

- No Supply/Test in a Rising Market
- Selling Climax
- Stopping Volume – uptrend/downtrend

- The Test

- Reversal Bars and Bottom Reversals
- Bag Holding
- Absorption Volume/ Pushing Through Supply

Summary of Book

- On the last page of Chapter 10 is a great summary
- I will send it to you upon request
- These are ones you should say aloud and often to cement them to your mind

Access the Sessions

SESSION 1

In this session learn how to read the Charts proficiently.
We take a look at the 8 principles at the top of the market and the 8 principles at the bottom.
In each case example entry and exit points will be shown and discussed

SESSION 2

Real World Chart Analysis - the team analyses the charts you have provided and analyze the charts given out in session 1

Resource Centre



Download and print out a pdf
of the PowerPoint presentation
used in Session 1



Download and print out a pdf
of the PowerPoint presentation
used in Session 2



Download and print out a pdf
containing the example
charts for you to analyze

EXIT

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Session 1

 Introduction	 SOS 1 Bottom Reversal
 SOW 1 End of a Rising Market	 SOS 2 Stopping Volume
 SOW 2 No Demand at Market Top	 SOS 3 The Test
 SOW 3 No Result from Effort	 SOS 4 Absorption Volume
 SOW 4 The Upthrust	 SOS 5 Bag Holding
 SOW 5 No Demand in a Downtrend	 SOS 6 Selling Climax
 SOW 6 Wide Spread Down Bar Through Previous Support	 SOS 7 The Shakeout
 SOW 7 Buying Climax	 SOS 8 No Supply / Test in a Rising Market
 SOW 8 Top Reversal	 Summary

 MAIN MENU

Conclusion

- You should now have some strategies to learn VSA
- You should have a better idea of how you learn – it's usually a combo of ways
- You should have increased your confidence and belief that you CAN and WILL learn VSA

Treats

1. Gavin's 2nd book
FREE
2. Email me The
Summary Page
FREE

Call me at:
1- 312-373-6294

1. EOD Software (Value \$995)
 1. Chart Reading Master
Class (Value \$995)
 2. Two months Reuters Data
Feed FREE for
any market of your choice

Total Price: \$495

Email me at:
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